



EXCLUSIVE OFF-MARKET

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JUNE 2023

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The following summary is a selection of international mandates that STS Capital Partners is representing. These deals provide strategic buyers/investors with some unique international "off-market" opportunities, exclusive to STS.

If you would like to refer us to individuals/groups who would be interested, please contact:
Karen DeLyon, Manager, Investor Opportunities: kdelyon@stscapital.com; 905 804 1934.

MANUFACTURING

PROJECT BEACH

 [VIEW TEASER](#)

Opportunity to Acquire Up to 100% of a High-Quality Machining & Fabrication Company – North America

With USD\$56M in bookings, consistently high operational quality performance (98.7%), on-time delivery (95.1%), and a highly experienced management team, this company is set for continued growth and profitability. The Company is vertically integrated with in-house engineering and design, sophisticated raw material management & production, a flexible automated machining and fabrication process, and it is ISO compliant. The Company has an extraordinary customer base in growth sectors of oil & gas, defense, industrial, transportation and medical. The Company generated USD\$53M in revenue, USD\$16M in adjusted EBITDA for FY22, and has a 25% CAGR.

Strategic Buyers may include: Manufacturing companies, international companies seeking U.S. exposure, those looking for a strong platform to build on, or companies looking to integrate and grow by leveraging an existing customer base.

PLASTICS & PACKAGING

PROJECT VULCAN

 [VIEW TEASER](#)

Opportunity to Acquire a Leading Packaging Firm – India

The Company is among top-five manufacturers of Plastic Woven Sacks (PWS) in India, well-positioned to capitalize on the growing demand for bulk packaging solutions in various industries. Established over 50 years ago, the Company has experienced consistent revenue and profit growth, diversified customer base and a track record of delivering high-quality and innovative products. With three manufacturing facilities and a capacity-expansion project underway, the Company serves blue-chip corporate customers in industries such as cement, agriculture, and fertilizer. The principals are highly educated and experienced. They are seeking an exit to fund an opportunity in an unrelated business and are prepared to remain with the business for a transition period. In FY22, the Company generated USD\$50M revenue and USD\$5M EBITDA.

Strategic Buyers may include: Plastics and packaging firms, polymer producers and industrial firms with significant need for plastic woven sacks, such as those in the cement, fertilizer and agriculture industries.

FINANCIAL SERVICES

PROJECT 1776

 [VIEW TEASER](#)

Opportunity to Acquire 100% of a Leading Wealth Management Enterprise – North America

A strategic opportunity to acquire 100% of a leading firm in the wealth management sector with a highly experienced management team, next generation dynamic leadership, and USD\$3.2B AUM. The Company has developed an impressive competitive advantage due to its dedication and investment in its leadership and support team – resulting in a true enterprise.

Strategic Buyers may include: Investors looking for additional AUM or to establish a platform for a roll-up.

HOME IMPROVEMENT & BUILDING PRODUCTS

PROJECT SUN RUSH

B2C VIEW TEASER

Opportunity to Acquire a Leading Solar Energy Systems Sales and Installation Company – North America

An opportunity to acquire up to 100% of a rapidly growing seller and installer of residential solar panel systems, geographically diversified in multiple states across the U.S. The Company delivers turn-key solutions managing everything from site-optimized design and engineering, to permitting, installation activation, and arranging third-party financing options. The business has documented a rich playbook of SOPs to seamlessly open additional markets, deliver high-quality control with 100% employee installers and deploy a customer acquisition strategy yielding results with costs significantly below industry average. The Company achieved USD\$150M in revenue in 2022 and is poised to take off with the recent expansion of Federal and State tax credits for homeowners.

Strategic Buyers may include: ESG investors, solar industry competitors and manufacturers, large home services contractors, companies selling homeowner services, and energy-related companies.

PROJECT KOALA

B2B B2C VIEW TEASER

Opportunity to Acquire a Profitable and Growing Home Improvement Leader with Immediately Secure Niche Sector Dominance – Australia

Acquire a growing, vertically integrated market leader in the Australian home improvement sector that specializes in the manufacturing and distribution of certified premium window furnishing products to commercial and residential markets. An established family-owned business with a 40+ year history, the Company has strategically expanded to become a leader in the sector. The Company directly owns manufacturing facilities with wholesale and direct-to-consumer operations nationwide. Additionally, the business has developed a highly competitive brand and marketing platform as well as a robust B2B and B2C distribution model. These can be strategically leveraged to channel additional home renovation and building products into the Australian market. Well-positioned to embark on the next growth trajectory with continued expansion into adjacent product and service segments such as solar, HVAC, and security, and the Company achieved approximately AUD\$105M in revenues with a 12% EBITDA margin in FY21. Business showed great resilience through challenging economic times and is on track to maintain high single-digit margins in FY22.

Strategic Buyers may include: Specialized window furnishings product firms, adjacent home improvement and building product manufacturers/distributors, and consumer services firms wanting to enter or expand in Australasia by leveraging existing platforms.

HOSPITALITY & EVENTS

PROJECT CONNECT

B2C

Opportunity to Acquire Up to 100% of a Scalable Event Management Group – North America

A strategic and unique opportunity to acquire up to 100% of a scalable event management group. With USD\$165M+ of backlog over the next 4 years, 86% recurring revenue in addition to having one of the most experienced management teams in the industry, the Company is set for scale. This highly efficient organization with 10% EBITDA has extraordinary customer stickiness and a diverse customer base in growing sectors while operating in the most profitable markets in North America. The Company expects USD\$100M revenue and 10% EBITDA for FY22, forecasting USD\$110M revenue and USD\$11M EBITDA in 2023. Historically, sales and EBITDA have grown from 2019-2022 by 39% and 179%, respectively.

Strategic Buyers may include: Event management companies, international companies seeking US exposure, those looking for a strong platform to build on, or companies looking to integrate and grow by leveraging an existing customer base.

FOOD & BEVERAGE

PROJECT FREE 3

B2C

Opportunity to Acquire a National Spirits Leader and Emerging Beer Producer – South Asia

An opportunity to invest in or acquire a national leader in alcohol beverage manufacturing (spirits and beer brands) and distribution in South Asia. The firm manufactures and distributes various categories of spirits brands across vodka, whiskey, rum, brandy, and beer, and it has over 50% national market share in key spirit segments. In FY23, the Company expects USD\$130M in revenue with USD\$18M EBITDA while also developing & executing key growth strategies. The controlling family is highly respected and maintains strong ties with the government and regulators.

Strategic Buyers may include: International beverage firms seeking market expansion.

PROJECT SWEET SUCCESS

B2B

VIEW TEASER

Opportunity to Acquire an Award-Winning Direct-to-Store Delivery (DSD) Distributor of Frozen Foods – North America

A premier, award-winning DSD distributor of frozen foods with dependable revenue streams and established growth platforms in the Western US. The Company is a trusted long-term DSD partner for Nestlé and distributes iconic industry-leading ice cream and other frozen food brands. Anchored in ice cream, the Company has a growing portfolio of frozen food products with multiple suppliers. The Company has a stellar reputation with suppliers and customers leading to strong, sticky relationships. With its best-in-class DSD infrastructure, systems, and experienced management team, the company is known for excellence in DSD execution. Profitable and growing with USD\$23.1M revenue and USD\$1.6M EBITDA, the business is poised for further growth with product category and brand expansion, as well as positioned to capitalize on geographical expansion opportunities.

Strategic Buyers may include: Food and beverage distributors seeking frozen distribution capabilities, frozen food distributors seeking regional expansion or partnership with Nestlé, food service & c-store distributors looking for expansion and Nestlé partnership, independent ice cream producers seeking DSD capability.

PROJECT BATTERY – UPCOMING

B2C

Opportunity to Acquire a Premium American Craft Vodka Brand with Strong Regional Presence in the US – North America

This award-winning American brand has consistently shipped 30,000+ 9L cases the past three years and has a strong consumer loyalty in its core markets. The brand is currently only distributed in 27 states, giving it a clear path for rapid market expansion and growth. The brand includes an existing Ready-To-Drink (RTD) cocktail extension that is experiencing rapid growth in its core markets. 2022 financial results saw over 35,000 total 9L case shipments, USD\$3M in gross revenue, and USD\$500K in contribution after marketing & promotion.

Strategic Buyers may include: Wine, Beer, & Spirit suppliers needing an American craft vodka brand that will immediately provide profitable topline revenue and volume to their portfolio. International alcohol suppliers looking for proven, authentic American brands to expand their portfolio.

FOOD & BEVERAGE (CONT'D)

PROJECT AZIMUTH

B2B B2C [VIEW TEASER](#)

Opportunity to Acquire Up to 100% of a One-of-a-Kind Thriving Vineyard, Heritage Winery, and Experiential Event Operation – North America

An opportunity to acquire a historic 19th-century vineyard estate, winery, and experiential event operation with deep-rooted history located in California, within an 1-hour proximity to major population centers. The operation offers a multi-channel distribution strategy that captures wholesale, retail, on-premise, off-premise, direct-to-consumer, and international distribution channels. There is a creative and structured brand positioning across the most critical segments of the global wine market. The business has a strong financial performance to date with a tremendously fast and robust path from inception, to break even, to profitability, and it has a platform for continued growth that is unseen in the industry. While unquestionably a trophy asset, this property is prudently managed, financially sound, and commercially operated.

Strategic Buyers may include: Wine distributors, food and beverage distributors, manufacturers, event companies, real estate developers, hospitality operators, or those with a passion for historic wineries seeking a trophy asset.

TRANSPORTATION

PROJECT KENRAE

B2B [VIEW TEASER](#)

Opportunity to Acquire an Asset-Based Logistics Solution Provider – North America

The Company is an established asset-based logistics solution provider for truckload (TL) and less-than-truckload (LTL) dry van and open deck shippers covering the United States and Canada. The Company also offers full third-party logistics (3PL) solutions, freight forwarding services, logistics audits, shipment lane costing, and carrier optimization. Centrally located, lanes run cross border and coast to coast. The Company boasts a loyal driver base with below industry average driver turnover. The Company has achieved revenues of approximately CAD\$44M and EBITDA of CAD\$5.9M.

Strategic Buyers may include: Freight and logistics companies that want to broaden their coverage and service offerings, expand their driver base, and/or gain access to a unique roster of long-standing customers.

PROJECT SPEEDBIRD

B2B

Opportunity to Acquire up to 100% of a Growing, Asset-Light, 3PL Logistics Provider – North America

A regional leader in asset-light logistics with 20 years of industry track record. Headquartered in the Northwest US with a secondary hub in the Midwest. FYE22 USD\$15.6M revenue, USD\$2.8M EBITDA and 18% adjusted EBITDA margin with sell-side quality of earnings completed. Forecast 16% CAGR 2022 to 2025. Integrated trucking and warehousing services. Truck load, intermodal drayage and air freight / LTL. Mostly dry vans with dedicated, flatbed, and heavy haul capabilities. 350,000 sqft of food-grade CFS bonded warehouses with transloading and cross-docking services. Modern fleet of 50 tractors & 120 trailers with 80 full-time drivers and employees. FDA, TSA, DEA (licensed facilities), and Hazmat certified. Fortune 500 clients including major freight forwarders as well as chemical & industrial companies. Ready to scale with minimal annual CAPEX required.

Strategic Buyers may include: Warehouse, logistics & trucking companies, retailers and manufacturers looking to build in-house supply chain, private equity looking for rollups, and family offices.

SUPPLY CHAIN & LOGISTICS

PROJECT BLUE SKY

B2B [VIEW TEASER](#)

Opportunity to Acquire a Leading U.S. Contract Packaging Services Company – North America

The Company is a leading U.S. contract packaging services company that specializes in custom supply chain solutions. Their primary and secondary packaging services combined with their nimble solution-oriented approach to solving special situations provides high customer ROI. The Company has a highly scalable operations platform as a result of direct access to over 500 ready-to-work day labor resources. They have strong financial performance with EBITDA margins in excess of 25% and revenue of USD\$30.6M in FY22. Fortune 500 beverage and consumer goods clients are supported by their ≈1 million sq. ft. leased food-grade FDA-certified warehouse space in South-Central U.S.

Strategic Buyers may include: Logistics & fulfillment companies looking for high-margin value-add services, contract packaging companies looking to expand service offerings and/or printing & labeling service providers looking to expand into asset-lite logistics.

TECHNOLOGY

PROJECT SYNERGY

B2B B2C

Opportunity to Acquire a Transformative Print and Digital Communications Company – North America

Up to a 100% acquisition opportunity of what is referred to as 'North America's best printer. A leading print and digital communications company with transformative proprietary print optimization technologies, diverse customer base, and extensible production capabilities facilitating organic and inorganic growth capacity. Expertise comprises commercial offset, wide format, digital printing, packaging & labels, print bindery, finishing, and fulfillment. The company works with top national brands in the packaging & labeling, retail & fashion, automotive, publishing & agencies, airline, pharmaceutical/medical & healthcare, corporate, and industrial industries. The company's commercialized, exclusive print production methods and technologies are fully transferable to the acquiring organization. In FY22, the company generated CAD\$25M in revenue and CAD\$3.4M in EBITDA.

Strategic Buyers may include: Investors looking to capitalize on groundbreaking production technology, an established trusted brand with a robust-loyal customer base, and an experienced management team.

PROJECT LENS

B2C [VIEW TEASER](#)

Opportunity to Acquire Global Leader in Online Creative Design Services Strategically Positioned for Rapid Subscriber Growth – Global

A strategic opportunity to acquire a leading global integrated content creation platform leveraging innovative, AI-powered technology to make the creative design process simple and accessible to all user groups. Established for over 20 years and active across 80+ markets globally with 25 million monthly active users, the customer base includes creative professionals, communicators and consumers. The Company has built a comprehensive and price-competitive SaaS-first product offering, centered around a user-friendly and affordable world-class online graphic design and image editor, enhanced with premium stock libraries of royalty-free photos, vectors, video footage, and audio clips. Highly scalable and strategically positioned to significantly increase its market share in a growing USD\$60B+ market, there is opportunity to continue leveraging the Company's brand reputation, track record, and newly launched growth initiatives. Generating high gross profit margins, organically profitable, and set up to achieve high double-digit subscriber growth, the business is estimated to reach USD\$30M+ revenues and USD\$4.5M+ EBITDA in FY23.

Strategic Buyers may include: Digital marketing service providers, content creation platforms, suppliers of stock images, e-commerce and social platforms, media companies, and printing & mass customization companies.

TECHNOLOGY (CONT'D)

PROJECT CANGO – UPCOMING

B2B

Opportunity to Acquire 100% of a Next Generation Workforce Management Platform – Global

Strategic opportunity to acquire 100% of an award-winning workforce management platform that helps businesses manage hourly employees on a daily basis. The powerful labor management platform frees businesses from tedious workforce management tasks and provides an all-in-one labor management solution with availability-based recruitment, scheduling, time and attendance, in-app chat features, equipping employers with tools to comply with labor regulations and meet workforce demands. The current platform focuses on the retail and hospitality industries and includes an integrated delivery management solution while weaving in-house delivery options utilizing a built-in driver dispatch module. The delivery management app provides a holistic delivery solution, through delivery aggregation and optimization, resulting in more reliable and efficient deliveries, reducing overall costs. The platform is currently available in 4 languages across 20 countries and 12 industries, with the current pipeline the Company is ready to be scaled and soon to be profitable.

Strategic Buyers may include: Payroll and HR companies, point of sale companies, food delivery and general delivery companies, major AI and data collection companies.

PROJECT CYBER

B2B

VIEW TEASER

Opportunity to Acquire an Innovative External Attack Surface Management Provider – Western Europe

The Company is a go-to-market stage firm founded by a team of highly experienced and regarded cybersecurity veterans, having developed an innovative and comprehensive External Attack Surface Management (EASM) platform. They are currently in the process of signing up their first set of clients with high levels of interest being received from the marketplace. With key capabilities such as digital surface discovery, classification of assets, identification of open doors and hygiene issues, and analysis of unique attack vectors, the Company offers a comprehensive solution for organizations to better secure their digital assets against cyber-attacks.

Strategic Buyers may include: Cybersecurity software firms, technology companies, and IT services providers including Managed Security Services Providers (MSSPs).

PROJECT BOLT

B2B

VIEW TEASER

Opportunity to Acquire an Innovative and Industry-Leading Cybersecurity Software Firm – Asia Pacific

The Company is a leading cybersecurity software provider serving global and regional financial institutions, healthcare systems, government agencies, utilities, and multinational corporations. The Company's world-class intellectual property and technical expertise have been recognized by experts such as Gartner & Cybersecurity Ventures, which is responsible for the Company's 100% retention among its blue-chip client base. The shareholders are evaluating their strategic options to accelerate the Company's growth including an equity transaction with a strategic investor that can open additional markets.

Strategic Buyers may include: Enterprise software firms seeking to expand in Asia Pacific that could also want to augment their portfolio with proven identity and access management tools; IT and cybersecurity services firms seeking to expand their IP portfolio and gain blue-chip clients.

TECHNOLOGY (CONT'D)

PROJECT CENTURIOM

B2B B2C

VIEW TEASER

Opportunity to Acquire Autonomous Mobile Robot (AMR) Co. with Military-Proven Technologies – North America

Opportunity to acquire an AMR (Autonomous Mobile Robot) technology company specializing in heavy & difficult to move materials in unstructured terrain, with an exceptionally deep pipeline of military sales opportunities. The Company has proprietary technology platforms that are being commercialized across many industries – industrial and defense – offering first-mover advantage with massive market potential. The Company offers a unique mix of military-proven technologies, trusted relationships with the U.S. Department of Defense, strong interest from commercial sectors including Fortune 500 companies, and an expert team of roboticists & engineers with full-scope AMR capabilities.

Strategic Buyers may include: Firms specializing in autonomous systems, manufacturers of industrial equipment, warehouse automation & commercial logistics leaders, heavy cargo & freight movers, defense companies, USA DoD prime contractors, and firms seeking indoor/outdoor autonomy capability.

PROJECT EDGE

B2B

VIEW TEASER

Opportunity to Acquire a Patented Software Platform for Private 5G Wireless Solutions – North America

A strategic opportunity to acquire the world's first converged platform that integrates wireless connectivity, network security, and enterprise applications to accelerate digital transformation. This is a bleeding-edge start-up technology that is two years ahead of other competitive frameworks. The solution is an integrated software development and deployment platform that reduces development time by 80% and deployment time by 50%. The platform will allow the buyer to accelerate speed to market and improve margins. This is a high-margin SaaS business with 300% growth in revenues over the last year.

Strategic Buyers may include: Telecom companies, system integrators, hyper-scalers and industry verticals searching for an ideal or natural acquisition.

HEALTHCARE & FITNESS

PROJECT EVEREST – UPCOMING

B2C

Opportunity to Acquire 100% of an Orthopedics Medical Innovation Company – North America

Strategic opportunity to acquire 100% of an orthopedics medical innovation company that develops patent protected products that will shape the future "Standard of Care" for orthopedic surgical procedures. The products provide surgeons with greater visibility and control, resulting in improved patient outcomes and reduced O.R. costs. The Company has a vertically integrated manufacturing facility that supports a seamless innovation process. Its leading product has an impressive USD\$2.7B annual market opportunity, with the full patent portfolio surpassing USD\$40B.

Strategic Buyers may include: Companies looking to change the future of orthopedic surgery with disruptive products, or those wishing to add new product offerings for their already established sales team to sell into hospitals and clinics globally.

PERSONAL CARE

PROJECT CROWN – UPCOMING

B2C

Opportunity to Acquire and Grow Highly Profitable Global Leader in Hair Replacement Solutions – Global

An opportunity to acquire and expand a highly profitable, leading global hair loss and restoration solutions company operating since the 1970s. The Company has treated over 500,000 clients worldwide, including well-known personalities from entertainment, sports, fashion, and business. The Company offers a wide selection of patented, technologically advanced, and proven surgical and non-surgical hair restoration solutions catering to both male and female markets. Products are delivered by world-class practitioners and expert staff in 70+ state-of-the-art treatment facilities located across 13 countries worldwide. There is an opportunity to benefit from the Company's global expansion plan, that includes APAC, which is one of the fastest-growing markets, in addition to a cross-selling of new complementary cosmetic and aesthetic medical products and services. The Company has achieved approximately USD\$100M in revenue and USD\$20M in EBITDA.

Strategic Buyers may include: Haircare, skincare, and beauty services providers; healthcare chains, non-surgical cosmetic treatment and aesthetic medical services firms, and pharmaceutical companies seeking to diversify and/or expand internationally.

CONSTRUCTION

PROJECT INERTIA

B2B B2C

[VIEW TEASER](#)

Opportunity to Acquire a Luxury Design-Build Firm – Global

This entrepreneur-led business has a 50+ year legacy of manufacturing and installing exquisite interiors in both luxury residences and super-yachts as a full-service turnkey supplier. The Company caters to a long list of recurring clients, including hundreds of architects, interior designers, construction contractors, and shipyards around the world. The Company often works directly with ultra-high-net-worth individuals and their interior solutions use a wide range of exotic woods, metals, glass, stone, leathers, and often customized hardware. The Company has several locations worldwide; including manufacturing plants, engineering, and project management. The firm also has a dedicated artisan training facility near its headquarters. Annual sales are trending above USD\$70M, and the Company is well-positioned for continued growth.

Strategic Buyers may include: Established global ultra-luxury interior woodwork and joinery companies, companies focused on residential and super yacht interiors, or companies looking to connect to new clients in North America and around the world. Other interests may come from retail luxury brands that want to extend their portfolio beyond consumer items, or from private equity firms that operate portfolio companies active in luxury construction.

PROJECT KESTREL – UPCOMING

B2B

Opportunity for Strategic Investment in a World-Class Specialist Contractor Poised for Explosive Growth – GCC

An opportunity to acquire a pre-eminent specialist firm in the construction vertical with decades of long experience and a major presence in the Gulf region. The Company has a sterling reputation and history of successfully scaling and achieving record profits during the region's most recent construction boom. This investment would provide unparalleled access to one-of-a-kind opportunities through brand strength and participation in numerous iconic and marquis projects. The Company is one of a select few pre-qualified contractors slated to begin work on the emerging master-planned giga-projects in Saudi Arabia that will involve hundreds of billions of dollars in new development. The firm is poised to eclipse previous successes with exponential growth and revenues projected to rival their previous peak. This regional success story offers an investor the opportunity to achieve a compelling ROI as the Company is on the cusp of unprecedented growth.

Strategic Buyers may include: Investors wanting an attractive ROI, regional access or to expand their footprint in the GCC, or buyers wanting to vertically integrate and bring specialist contracting expertise in-house.

BUSINESS SERVICES

PROJECT SUMMER

B2C B2G [VIEW TEASER](#)

Opportunity to Acquire a Full-Service Mechanical Contractor in the HVAC Industry – North America

The Company provides mechanical contracting services including heating services, air conditioning, refrigeration, sheet metal, plumbing & draining, hydronics, and process piping to the commercial, education, medical, government and retail industries. The Company works directly with property management firms, school boards, and grocery store brands or through general contractors in the municipal and commercial verticals. The business has built strong, 20+ year relationships with key customers such as those previously mentioned, leading to sustainable growth. The Company has access to a consistent labor pool with a strong reputation of delivering projects on time and on budget, and it is committed to turn-key installation, maintenance and repairs solutions. The Company had revenue of CAD\$76.6M in 2021 and is forecasting CAD\$80.6M in 2022. The Company had EBITDA of normalized CAD\$4.74M in 2021 and is forecasting CAD\$6M in 2022.

Strategic Buyers may include: HVAC firms, electrical, mechanical or installation companies, general contractors, manufacturers, suppliers, construction firms, developers, engineering firms, property management firms, etc.

PROJECT DELIVER – UPCOMING

B2B

Opportunity to Acquire Up to 100% of a Leading US-Based Pharmaceutical Combination Product Consulting Firm – North America

An opportunity to acquire up to 100% of a leading U.S. pharmaceutical combination products consulting and outsourcing business that leads and integrates the drug-device value chain from initial strategy through clinical, commercial, and post-market. The Company, which is headquartered in the U.S., drives value by providing turnkey solutions to pharmaceutical companies by driving early supply chain decisions and accelerating regulatory approvals while supporting each aspect of the drug delivery system lifecycle. Their current client list includes many of the top pharmaceutical brands across the industry. Annualized sales are projected to be over USD\$8M in 2022 with very strong net income margins of over 40%.

Strategic Buyers may include: Pharmaceutical brands, contract manufacturing companies, device suppliers, and other life science consultancies.

RECREATION

PROJECT CATALYST

B2B

Opportunity to Acquire or Make a Strategic Investment in a Fast-Growing, Profitable, Industry-Leading Plant-Based Flavor Company – North America

An opportunity to acquire a fast-growing USD\$25M+ (+50% annual top-line revenue) and highly profitable (75% gross margin) terpene flavor company with a diverse product portfolio including category-leading IP across the plant-based and hemp terpene value chain. The Company features deep expertise in terpenes, sensory aromatics, and active ingredients in addition to having a highly experienced and motivated blue-chip management team.

Strategic Buyers may include: Firms in the tobacco, beer & spirits, cannabis, flavor, and personal care space with significant upside potential in food & beverage, and consumer packaged goods.

PROJECT SONORA

B2B B2C [VIEW TEASER](#)

Opportunity to Acquire a Mule Deer & Desert Bighorn Hunting Ranch with World-Class Lodging and Associated Mule Deer Genetics Business – North America

An opportunity to acquire a premier hunting ranch and associated genetics business in Sonora, Mexico, with record-breaking mule deer and bighorn sheep. A few miles from the Sea of Cortez, this 15,000+ acre ranch with high and low-fence infrastructure has a lodge that sleeps up to 20 guests with staff and a profitable hunting business that has a 12-month backlog of global clientele. The genetics business ensures a sustainable, long-term supply of trophy mule deer and is USDA-approved for the export and sale to U.S. ranches. The facilities are drivable to an international airport with direct flights to the U.S.

Strategic Buyers may include: Companies with a passion for the preservation of hunting and conservation.

RECREATION (CONT'D)

PROJECT SANDHILL – UPCOMING

B2C

Opportunity to Acquire Vertically Integrated US Seed to Sale Cannabis Operation – North America

A strategic opportunity to acquire up to 100% of a business with an established footprint in medical and recreational cannabis. The Company is located in the exploding New Mexico market and has a \$500M+ run rate. This high growth, high cash flow operation has a 7-year track record with secure banking, transparency, and full audits. With 14 annual harvests and 1 ton of production, you control your own destiny via 4 fully owned and operated dispensaries and with turnkey expansion into 7 additional target markets. The Company generated \$3.1M in revenue and \$600k in operating profit through FY21. With one of the most experienced teams in the industry and revenue growth of 81% from 2020-2021, there is significant room to address outsized market demands in New Mexico.

Strategic Buyers may include: Those wanting an ideal opportunity for an MSO or those interested in businesses with high growth and high cash flow.

STRATEGIC REAL ESTATE

PROJECT JEWEL

REAL ESTATE

Opportunity to Acquire USD\$600M+ Reclaimed Mixed-Use Luxury Island – Gulf Region

An opportunity to acquire a purpose-built luxury gated community island in a prime metropolitan location within the GCC, which is owned and operated by a single family. The family's freehold assets for sale comprise 85,000+ sq mi of fully completed state-of-the-art residential, hospitality, retail, and leisure facilities as well as 83,000+ sq mi of vacant land, which was recently valued at USD\$400M by a top-tier global consultancy. A healthy mix of built-out residential and retail inventory with strong occupancy rates as well as vacant plots, this island allows for immediate high-ticket unit sales, stable rental income streams, and further residential and commercial development. There is a compelling 6-year acquisition and development plan in line with current market trends developed for interested investors (proposing to invest an additional USD\$200M in development CAPEX), offering an attractive estimated IRR of 14%+.

Strategic Buyers may include: Property/real estate investment groups, real estate focused family offices, hotel management companies, hospitality groups, real estate developers, diversified conglomerates, and sovereign wealth funds.

PROJECT COSTA

B2C

VIEW TEASER

Opportunity to Acquire a 5-Star Beachfront Hotel with a Profitable Casino – Central America

Acquire up to 100% of a fully operational, 5-star beachfront 152 key hotel property that features a 900 square-meter established casino, a large conference facility, and retail rental units. The hotel is located on the beach in Jaco, Costa Rica, and is a 60-minute drive from the San Jose airport. The building has central air, high-quality and durable fittings, furniture and decor, and on-site backup water reservoir and generators. The casino offers the latest technologies in slots and table games. The hotel remains unflagged with no legacy management contracts. Several of the major international hotel brands have made on-site visits and there is strong interest in flagging it. This opportunity will appeal to investors who are keen to enter a growing tourist market at an early stage. Our client is prepared to retain a portion of equity in this hotel and is ideally seeking a partner that is experienced in the hotel sector to work with to help unlock its true potential.

Strategic Buyers may include: Hotel owners/investors that are actively looking to expand their footprint into Costa Rica, Costa Rican businesses that want to diversify into the hotel sector, or real estate investors who are seeking a property to convert into.

STS specializes in selling upper mid-market entrepreneurial and private family businesses to strategic buyers. We add value by bringing strategic and targeted opportunities to buyers and investors internationally, creating a win-win for both the strategic buyer and seller.

The following are profiles of strategic buyers seeking to acquire various opportunities. If you know of a potential seller in any of these categories, we would appreciate being introduced to the shareholders to discuss accepting a mandate for the potential sale of the business to international strategic investors, including the relevant investor below.

If you would like to refer us to individuals/groups who would be interested, please contact:
Karen DeLyon, Manager, Investor Opportunities: kdelyon@stscapital.com; 905 804 1934.

SUMMARY OF HIGHLIGHTED 'SEEKING TO ACQUIRE' OPPORTUNITIES

Established Investment Holding Company Seeking Expansion into New Geographic Markets in North America and Latin America

A highly-diversified group is focusing on expanding its portfolio division specializing in gas products. The Company is currently operating in the Southern United States, Caribbean, and South America. This group is seeking to open in new territories such as Panamá, Costa Rica, Dominican Republic, Puerto Rico, Peru, USA, and Chile ranging from USD\$20M to USD\$200M with an interest in investing in liquefied petroleum gas and industrial gases distribution.

Leading Building Products Manufacturing Group Seeking Specialized HVAC/MEP Product Businesses Globally

A well-established, leading MENA-based provider of niche building products is seeking acquisition opportunities to further expand its product portfolio and market presence globally. Specific acquisition interests include manufacturers of insulation foams, insulation & acoustic solutions, fire & smoke curtains, and other premium HVAC/MEP products. Target geographies for expansion include the United States, Europe, Africa, Southeast Asia, and Australia. Preferred company size is in the range of USD\$15M to USD\$20M revenue and USD\$2 to USD\$3M EBITDA.

Experienced Team of Money Management Executives Seeking a Proven Business in the Wealth or Asset Management Sector

A global management team with decades of experience in wealth and asset management, M&A, and capital raising is seeking an acquisition of a proven business in the wealth or asset management sector. The management team would provide the acquired company with opportunities to scale and be well positioned for growth within the sector. The preferred company size is EUR\$15B to EUR\$100B in assets under management with a market valuation between EUR\$400M to EUR\$2B. The team is seeking a company that is based in North America, Europe, the United Kingdom, or Switzerland.

Disclaimer - This summary is for informational purposes only and is not intended as a recommendation, offer, or solicitation with respect to the sale or purchase of a security by STS Capital Partners. Not all opportunities are available to U.S. citizens. The information disclosed as historical fact from sources deemed reliable and accurate. STS Capital Partners cannot guarantee the complete accuracy of this information. Forward-looking statements are subject to factors that can cause statements to differ materially from what is stated herein. Financial statements are based on information provided by the Company to STS Capital Partners and have not been independently verified as to accuracy, completeness of the information, or the reasonableness of the assumptions underlying the projections. STS Capital Partners shall not be liable for damages resulting from use of or reliance upon the information presented herein. Investment decisions may be made only by accredited investors who have relied upon more formal documents. These investments involve risk including the possible loss of principal. ©2023 STS Capital Partners Inc. All rights reserved.